

Sales Analysis Report
By Agent, Include Detail, Agency and Direct Bill, Agent 4 thru
4, First Company thru Last, First Underwriter thru Last, First Class
Code thru Last, All Transactions

Name		Cnt	Premium	Average	Last Year	Commission	%	Agnt Comm	%
4	The Masters Agency								
PS	Property Section								
New Issue	MTD	1	20,000.00	20,000.00	0.00				
	YTD	1	20,000.00	20,000.00	0.00				
Property Section	MTD	1	20,000.00	20,000.00	0.00	4,000.00	20.00		
	YTD	1	20,000.00	20,000.00	0.00	4,000.00	20.00	2,000.00	10.00
CAU	Commercial Auto								
New Issue	MTD	3	36,000.00	12,000.00	0.00				
	YTD	3	36,000.00	12,000.00	0.00				
Endorsement	MTD	1	1,184.00	1,184.00	0.00				
	YTD	1	1,184.00	1,184.00	0.00				
Commercial Auto	MTD	4	37,184.00	9,296.00	0.00	7,436.80	20.00		
	YTD	4	37,184.00	9,296.00	0.00	7,436.80	20.00	3,718.40	10.00
CGL	General Liability (c)								
New Issue	MTD	1	15,000.00	15,000.00	0.00				
	YTD	1	15,000.00	15,000.00	0.00				
Cancellation	MTD	1	-14,057.00	-14,057.00	0.00				
	YTD	1	-14,057.00	-14,057.00	0.00				
General Liability (c)	MTD	2	943.00	471.50	0.00	188.60	20.00		
	YTD	2	943.00	471.50	0.00	188.60	20.00	94.30	10.00
4 Agent Totals...									
New Issue	MTD	5	71,000.00	14,200.00	0.00				
	YTD	5	71,000.00	14,200.00	0.00				
Endorsement	MTD	1	1,184.00	1,184.00	0.00				
	YTD	1	1,184.00	1,184.00	0.00				
Cancellation	MTD	1	-14,057.00	-14,057.00	0.00				
	YTD	1	-14,057.00	-14,057.00	0.00				
4 The Masters Agency	MTD	7	58,127.00	8,303.86	0.00	11,625.40	20.00	5,812.70	10.00
	YTD	7	58,127.00	8,303.86	0.00				

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Name		Cnt	Premium	Average	Last Year	Commission	%	Agnt Comm	%
Report Totals									
New Issue	MTD	5	71,000.00	14,200.00	0.00				
	YTD	5	71,000.00	14,200.00	0.00				
Endorsement	MTD	1	1,184.00	1,184.00	0.00				
	YTD	1	1,184.00	1,184.00	0.00				
Cancellation	MTD	1	-14,057.00	14,057.00	0.00				
	YTD	1	-14,057.00	14,057.00	0.00				
Report Totals	MTD	7	58,127.00	8,303.86	0.00	11,625.40	20.00	5,812.70	10.00
	YTD	7	58,127.00	8,303.86	0.00	11,625.40	20.00	5,812.70	10.00