

**Sales Analysis Report**

By Company, Include Detail, Include Sub Totals, Don't Include Non Premium Amounts,  
 Compared to Last Year, Agency and Direct Bill, First Underwriter thru Last,  
 Company SIC thru SIC, First Class Code thru Last.

Name		Cnt	Premium	Average	Compare to	Commission	%	Agnt Comm	%
SIC Scottsdale Insurance Comp									
PS Property Section									
New Issue	MTD	1	20,000.00	20,000.00	0.00				
	YTD	1	20,000.00	20,000.00	0.00				
Property Section	MTD	1	20,000.00	20,000.00	0.00	4,000.00	20.00	2,000.00	10.00
	YTD	1	20,000.00	20,000.00	0.00	4,000.00	20.00	2,000.00	10.00
CAU Commercial Auto									
New Issue	MTD	3	36,000.00	12,000.00	0.00				
	YTD	3	36,000.00	12,000.00	0.00				
Endorsements	MTD	1	1,184.00	1,184.00	0.00				
	YTD	1	1,184.00	1,184.00	0.00				
Commercial Auto	MTD	4	37,184.00	9,296.00	0.00	7,436.80	20.00	3,718.40	10.00
	YTD	4	37,184.00	9,296.00	0.00	7,436.80	20.00	3,718.40	10.00
CGL General Liability (c)									
New Issue	MTD	1	15,000.00	15,000.00	0.00				
	YTD	1	15,000.00	15,000.00	0.00				
Cancel/Reinstate	MTD	1	-14,057.00	-14,057.00	0.00				
	YTD	1	-14,057.00	-14,057.00	0.00				
General Liability (c)	MTD	2	943.00	471.50	0.00	188.60	20.00	94.30	10.00
	YTD	2	943.00	471.50	0.00	188.60	20.00	94.30	10.00
SIC Company Totals...									
New Issue	MTD	5	71,000.00	14,200.00	0.00				
	YTD	5	71,000.00	14,200.00	0.00				
Endorsements	MTD	1	1,184.00	1,184.00	0.00				
	YTD	1	1,184.00	1,184.00	0.00				
Cancel/Reinstate	MTD	1	-14,057.00	-14,057.00	0.00				
	YTD	1	-14,057.00	-14,057.00	0.00				
SIC Company Totals...	MTD	7	58,127.00	8,303.86	0.00	11,625.40	20.00	5,812.70	10.00
	YTD	7	58,127.00	8,303.86	0.00	11,625.40	20.00	5,812.70	10.00

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Name		Cnt	Premium	Average	Compare to	Commission	%	Agnt Comm	%
Report Totals...									
New Issue	MTD	5	71,000.00	14,200.00	0.00				
	YTD	5	71,000.00	14,200.00	0.00				
Endorsements	MTD	1	1,184.00	1,184.00	0.00				
	YTD	1	1,184.00	1,184.00	0.00				
Cancel/Reinstate	MTD	1	-14,057.00	-14,057.00	0.00				
	YTD	1	-14,057.00	-14,057.00	0.00				
Grand Total	MTD	7	58,127.00	8,303.86	0.00	11,625.40	20.00	5,812.70	10.00
	YTD	7	58,127.00	8,303.86	0.00	11,625.40	20.00	5,812.70	10.00